



Introducing *Mondelio 6* for Financial Institutions

About Mondelio – Mondelio is the Australian leader in the delivery of Corporate Performance Management (CPM) solutions to both large and small corporate organisations. Established in 1982, Mondelio has over 26 years experience in automating financial planning, forecasting and reporting of business processes through the application of innovative software.

Our CPM solutions allow all levels of management to:

- Respond rapidly to changing circumstances
- Easily combine the various functions of spreadsheets, databases and reporting software
- Better understand the direct and indirect relationships within the business
- Manage performance with the Mondelio solution
- Maximise profitability
- Reduce Risk



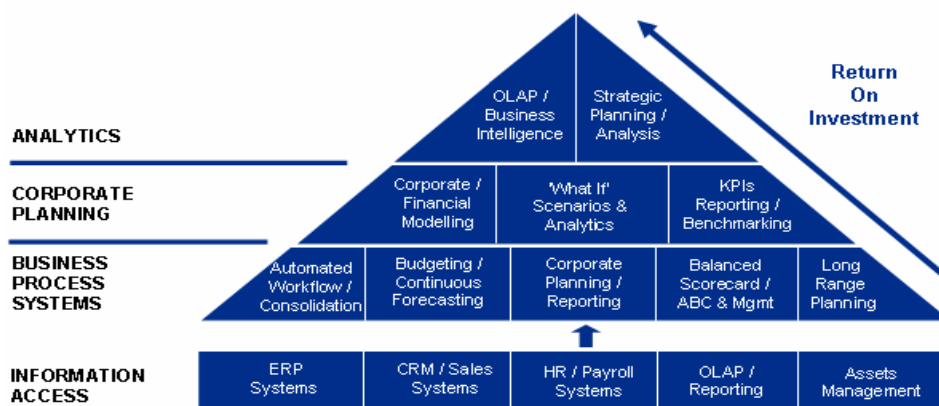
One size doesn't always fit all, financial services firms are not all the same, but the issues facing your industry are shared.....

- Competition from a range of alternative banking options
- Increased commoditisation and strain on margins
- Relentless compliance and regulatory demands

To address these industry demands, Mondelio Worldwide has combined their knowledge of the financial services industry with world leading software solutions, to introduce *Mondelio 6* for Finance.

Mondelio 6 for Finance is a business solution developed with the premise that in order to remain successful, all financial services firms must adopt new strategies to improve competitive differentiation, sustain revenue growth and deliver high customer satisfaction.

Align Business with Corporate Strategy



These strategies are underpinned by enabling technologies and systems, such as *Mondelio 6 for Finance*:

- Business Process Systems – Budgeting & Forecasting, Long-Range Planning, Consolidation
- Management Reporting – ‘What if’ Scenarios, Corporate Modelling, KPI’s Reporting/ Benchmarking
- Analytics – Strategic Planning/Analysis, OLAP/Business Intelligence

Why Choose *Mondelio 6 for Finance*.....?

In-built specific industry and business processes

Don’t build business processes from scratch. The *Mondelio 6 for Finance* solution has a range of industry best practice, workflows and business processes designed for the financial services industry.

Flexible, Scalable Architecture

All Mondelio solutions are built on the Microsoft framework. Each has a flexible, customisation toolbox to individualise the *Mondelio 6 for Finance* solution to meet your exact needs. Add your unique business processes to the out-of-box solution and you will reinforce your competitive differentiators.

Rapid implementations and lower cost of ownership

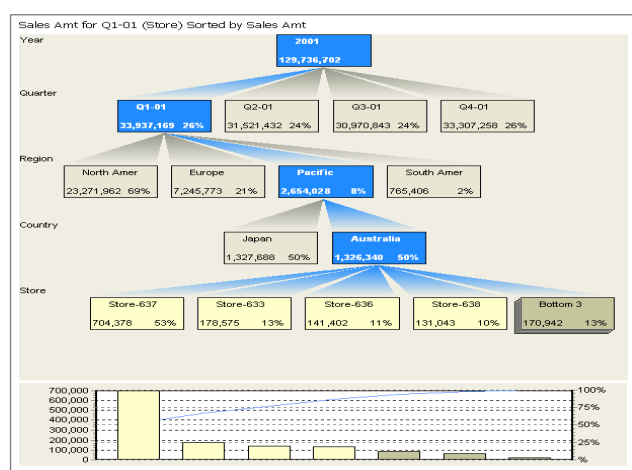
Each Mondelio consultant has an average of 8.5 years experience in delivering CPM implementations. Our project methodologies and implementation processes ensure we deliver projects to fit your timeframe and budget. Our support services and support centre will continue to impress with their responsiveness and professionalism long after your site is implemented.

Also the Mondelio solution has the smallest database memory consumption of any large scale CPM or reporting solution

Existing Financial Services customers use *Mondelio 6 for Financial Services* for;

- **Margin Modelling by Financial Product or Service by Defined Entity**
- **Proposed Capital Expenditure with an Approval Process Before Transfer to Balance Sheet and Ongoing Depreciation Calculations to the Profit and Loss**
- **Personnel Expense Modelling at the Individual Level with Specific Security Levels to Protect Sensitive Information**
- **Reallocation of cost to Individual entities based on an organisation’s Defined Rules**

Revenue	Expenses	Overheads	Budget (Data Entry by Accounting Periods)							Totals	Totals
Period Number	Amount	Spread	1	2	3	4	5	6	7	Budget	Act/Fcst
510A - WAGES - OVERTIME	-	0	0	0	0	0	0	0	0	0	0
511 - INTER-COMPANY LABOUR	-	0	0	0	0	0	0	0	0	0	0
5131 - LONG SERVICE LEAVE	-	0	0	0	0	0	0	0	0	0	0
516 - SUPERANNUATION	-	0	0	0	0	0	0	0	0	0	0
518 - PAYROLL TAX	-	0	0	0	0	0	0	0	0	0	0
519 - PROVISION FOR WICOMP	-	0	0	0	0	0	0	0	0	0	0
519 - WAGES COMP WORKCOVER	-	0	0	0	0	0	0	0	0	0	0
521 - SUBCONTRACTING	-	0	0	0	0	0	0	0	0	0	0
510 - WAGES % (of All Sales)	-	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
520 - PROVISION FOR OTHER INSURANCES % (of A)	-	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
525 - MATERIALS % (of All Sales)	-	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
510 - WAGES	-	0	0	0	0	0	0	0	0	0	28,553
520 - PROVISION FOR OTHER INSURANCES	-	0	0	0	0	0	0	0	0	0	2,223
525 - MATERIALS	-	0	0	0	0	0	0	0	0	0	419
TOTAL INCOME	-	0	0	0	0	0	0	0	0	0	1,643
TOTAL WAGES	-	0	0	0	0	0	0	0	0	0	28,553
TOTAL OTHER DIRECT COSTS	-	0	0	0	0	0	0	0	0	0	40,990
GROSS PROFIT	-	0	0	0	0	0	0	0	0	0	-74,994
TOTAL OVERHEADS	-	0	0	0	0	0	0	0	0	0	6,795
PERF	-	0	0	0	0	0	0	0	0	0	-81,789
Wages to Sales %	-	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,733.27
Other Direct Costs to Sales %	-	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,915.90
Gross Profit to Sales %	-	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-4,547.16
Overheads to Sales %	-	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-412.04
PERF to Sales %	-	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-4,959.20



To find out more about *Mondelio 6 for Finance*, contact Mondelio Worldwide:
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