



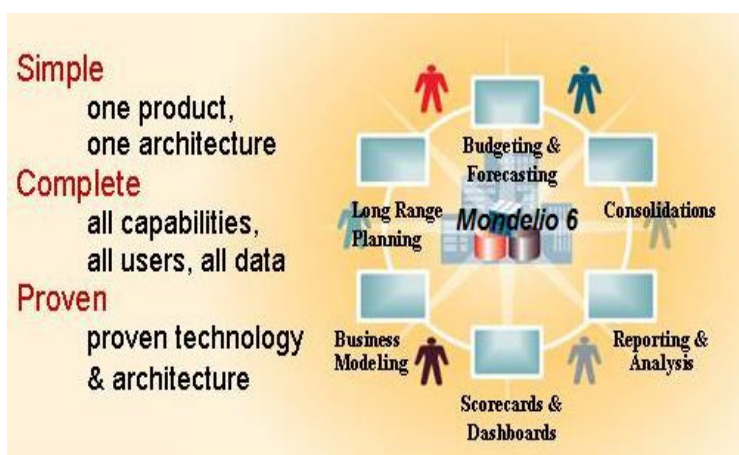
Introducing *Mondelio 6* for Utilities

The *Mondelio 6* for Utilities, Budgeting, Forecasting and Reporting Solution is based on over 25 years of experience in developing business solutions for utilities across Australia. This comprehensive and integrated software solution has a strong presence in the energy & utility market, in;

> Power Generation > Power Transmission > Power Distribution > Utilities Construction & Maintenance > Research & Development of Renewable Energy Technology

Mondelio 6 for Utilities allows organisations to combine best practice technique and technology to deliver:

- Customised plans and models to best suit your business requirements
- Control over the budgeting and forecasting process
- Less time spent on processing and more time spent analysing
- Integration with your current systems



Why use *Mondelio 6* for Utilities?

With *Mondelio 6* for Utilities, companies can create an accurate model of their organisational structure and forecast the outcome of the investment by performing “what if?” scenarios based on project costs and potential revenue to be generated. Businesses can switch projects on and off to analyse the future effects for the organisation and shareholders. Managers can focus on growth as well as analyse and determine the impact of current and future projects.

To compete in a rapidly changing market, organisations need a robust and integrated planning tool to manage their forecasting needs in the face of variable prices in the national electricity market. Energy and Utilities companies generate electrons and sell them into the national electricity market. However, forecast prices are constantly changing, *Mondelio* budgeting and forecasting brings consistency to the complex revenue calculations ensuring the best possible value on those electrons generated and sold.

The planning and budgeting process can be cumbersome using traditional methods such as spreadsheets. With *Mondelio* decision makers will be able to focus on the outputs and what they actually mean rather than how they have been prepared.

FORECAST & BUDGET SYSTEM - Scenario : 03 - SEPTEMBER FORECAST											
Entity Selection		Location :		Forecast		Sales and Opex		New South Wales		MAIL LINK	
Revenue	Expenditure	Actuals Data									
	C	Spread	R	YTD	Forecast from October 2006						TOTAL
Name	Amount			YTD	Oct-06	Nov-06	Dec-06	Jan-07	Feb-07	Mar-07	2006/07
Sales - RLU Items	=			273,038	198,289	186,712	186,708	186,691	186,673	186,661	1,866,278
Sales - Non RLU Items	=			371	200	200	200	200	200	200	2,171
Sales - Spare Parts Chgs	=			3,094	1,114	1,125	1,136	1,147	1,159	1,170	13,527
Sales - Vendor Delivered Items	=			1,718	619	624	631	637	643	650	7,511
Sales - Service	=			2,140	770	778	786	793	801	808	8,555
Sales - Other Charges	=			154	55	56	57	57	58	58	673
Sales - Consignment Items	=			554	199	201	203	205	208	210	2,423
Opening Stock (P&L COGS)	=			4,618	1,662	1,679	1,696	1,712	1,730	1,747	20,190
Direct Cost Of Items (PLU)	=			103	66	67	69	69	69	70	600
Direct Cost Of Items (NON RLU)	=			1,847	685	671	678	685	692	699	8,676
Direct COGS (Vendor Items)	=			616	222	224	226	228	231	233	2,692
Direct COGS (Consignment It...	=			708	255	257	260	263	265	268	3,096
Closing Stock (P&L & Loss)	=			62	22	22	23	23	23	23	269
COGS Top-up Costs Charges	=			92	33	34	34	34	35	35	404
Service Cost Of Costs Sold	=			246	89	90	90	91	92	92	1,077
Shrinkage Levy on Sales	=			1,308	471	476	480	485	490	495	5,720
Revenue				290,751	206,441	193,216	193,273	193,322	193,371	193,421	2,044,369

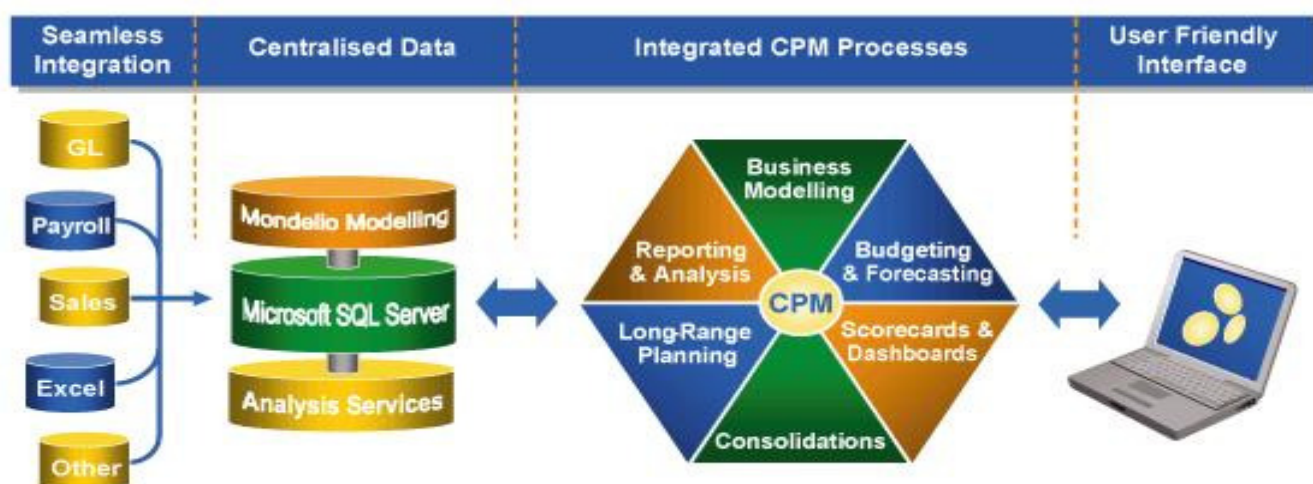
Organisations will also know what will happen with each of the various projects, and people across the organisation will be more aware of their ability to add value. This solution provides Utilities and Energy companies with an advantage in preparing and managing their operational budgets and forecasts, saving many weeks of manual effort each year.

By implementing *Mondelio 6* for Utilities, organisations can demonstrate their commitment to Corporate Performance Management (CPM) and the compounding benefits on future growth.

About Mondelio –

Mondelio is the Australian leader in the development and delivery of CPM solutions to both large and small organisations. Established in 1982, Mondelio has over 25 years experience in automating financial planning, forecasting and reporting of business processes through the application of innovative software.

Our CPM solutions allow all levels of management to respond rapidly to changing circumstances, understand how their business really works, easily combine the various functions of spreadsheets, databases and reporting software, maximise profitability and reduce risk.



Each Mondelio consultant has an average of 8.5 years experience in delivering CPM implementations. Our project methodologies and implementation processes ensure we deliver projects to fit your timeframe and budget. Our support services and support centre will continue to impress with their responsiveness and professionalism long after your site is implemented.

Also the Mondelio solution has the smallest database memory consumption of a large scale CPM or reporting solution.

To find out more about *Mondelio 6* for Utilities, contact Mondelio Worldwide;
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